



## 'Opening Minds to Make A Difference'

### **No risk business opportunity for proven business developers**

Are you looking to join a business and immediately make an impact on it, be valued for your contribution and have the opportunity to earn unlimited bonuses? Plus be able to build your own mini-business totally backed by the resources, brand equity and structure of your parent company? Would you like the security of a salaried position with the excellent benefits of uncapped bonuses and future equity share?

### **Who we are and why should you join us?**

Go MAD Thinking is an established business improvement consultancy. We work worldwide with a range of blue chip clients. We have an excellent reputation amongst both public and private sector clients for applying our unique solution focused thinking approach to make measurable business differences.

### **Who do we seek?**

You will be passionate, inspiring with a strong focus on results. Your straightforward approach will be evidenced in your ability to naturally build relationships. Confident and credible, an accomplished presenter and public speaker, you will be persuasive and influential with a great network. Strong experience working at board level will mean you are familiar with key business drivers and have gravitas validated by closing six figure deals. You will be an organised and structured self-starter, motivated in delivering measurable business differences.

### **What is the opportunity for you?**

Due to rapid expansion and our ambitious goals, we have created an exciting opportunity for an experienced Business Development Manager to develop the London and South East Market to build relationships with new and existing clients.

You will identify and sell Go MAD business improvement solutions to meet and exceed personal and business targets. You will recruit established business improvement consultants as Licensed Partners to broaden their client proposition and enhance the Go MAD distribution footprint. You will design, lead and implement Go MAD solution and will support client delivery.

### **What's on offer?**

A package tailored to attract only the highest calibre applicants comprising:

- A basic salary of £60k to £80k
- Uncapped bonus
- Car Allowance
- 25 days holiday
- Excellent training & development
- Genuine opportunities to progress within a dynamic company, including equity options.

For further information visit [www.gomadthinking.com](http://www.gomadthinking.com) or email [ricky@gomadthinking.com](mailto:ricky@gomadthinking.com)